



**Allison Esbensen**  
Sales Associate

CA License 01983671

**CAREER SUMMARY**

Born and raised in North San Diego County just minutes from the border of Southwest Riverside, Allison has her finger on the pulse of the local real estate market. As an enthusiastic resident of the area, Allison is dedicated to the success of the region. Allison became a real estate agent after 8 years working as an assistant for two of the most highly regarded successful brokers in our market area, which equipped her with the knowledge needed to hit the ground running as a California licensed Salesperson. With over 10 years of hands-on experience, including specialized training in lease negotiations, Allison can help clients with all their commercial real estate needs.

Allison understands every transaction is always about the client. The client is the driver, and she is here simply to guide, educate, and provide the best service possible to ultimately add value to her clients' properties. Allison understands that constant communication and being accessible whenever the client needs her is paramount to providing this best-in-class level of service. Allison is assertive and effective without being too aggressive. While she is a strong negotiator and advocate for her clients, she is just as much a compassionate, friendly, and humorous partner who eases a process that can often be quite stressful.

**EXPERIENCE**

2013-Present WestMar Commercial Brokerage, Inc.  
*Sales Associate (2021-2022)*  
*Broker Assistant / Marketing Assistant (2013-2021)*

**EDUCATION**

University of Utah  
*Bachelor of Science in Business Administration*

**COMMUNITY DEVELOPMENT**

Pancan Pancreatic Cancer Action Network  
*Awareness Advocate*  
Purple Stride  
*Team Captain and San Diego Affiliate*