



Overview

Founded in 1988, WestMar Commercial Brokerage, Inc. ("WestMar"), has enjoyed an excellent reputation as the leading independent commercial real estate brokerage firm in Southwest Riverside County, specializing in retail, office, industrial, land, and investment properties. The firm has been honored as the City of Murrieta's Medium Business of the Year for its involvement and contributions in the community, and for its commitment to helping the City grow its business. The firm is also consistently recognized as one of the Top 10 Brokerage Firms in the Inland Empire by The CoStar Group.

What to Expect From Us

When selecting a commercial real estate firm, the most important consideration is how well the company understands your needs. WestMar is known for working with clients, not just for them. We partner with clients to create long-term relationships that are built upon a commitment to their business objectives.

Exceeding clients' expectations is the standard by which we measure our success. We are committed to aligning our operations with your needs through:



commitment through **ACCOUNTABILITY** for costs, due diligence and responsiveness to achieve your business objectives



consistency with **DEDICATED PEOPLE** through planning, implementation, review, research, reporting and processes



confidence with **CREDIBILITY** that our market intelligence will keep you well informed to make proactive and profitable decisions

Services

Leasing

- Tenant Representation
- Landlord Representation
- Negotiations

Purchase and Sales

- Market Analysis
- Investment & Financial Analysis
- Site Selection/Acquisition
- Land Uses and Planning
- Site Disposition
- Financing/1031 Exchange

Development Consulting

- Tenant Representation
- Landlord Representation
- Negotiations

Property Management

- Market Analysis
- Investment & Financial Analysis
- Site Selection/Acquisition
- Land Uses and Planning
- Site Disposition
- Financing/1031 Exchange

Marketing Resources



Marketing Services

- Property Website
- Brochure
- Signage
- Eblast
- Cooperating Broker Exposure
- Prospect Tracking
- Social Media Announcements



Our Team



Mark Esbensen
President | CEO
Retail / Investment Division



Scott Forest
Senior Vice President
Retail Division



Jerry Palmer
Senior Vice President
Investment Division



Luanne Palmer
Vice President
Office / Industrial Division



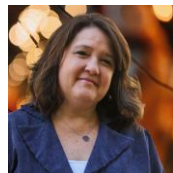
Allison Esbensen
Sales Associate
Retail / Office Division



Kimberly Marsh
Vice President of
Administrative Services



Tina Graham
Marketing Coordinator &
Digital Marketing Specialist



Suzann Proffitt
Marketing Assistant

“ I most highly recommend WestMar. I have worked with them for nearly 10 years and I have been extremely pleased with everything they have done for me. WestMar works very diligently to quickly fill any vacancies at my building. Additionally, they are savvy with drafting and obtaining approval of tenant leases that are fair, market priced and forward thinking...

You don't always get to work with great people and great companies. So I appreciate it so much when I do have the opportunity to work with such a team. ”

~Nick Wilson

